

**Company Registration Number 3920466**

Cumbria Deaf Association  
(Working as **DeafVision**)

**Financial Statements**

31st March 2008

Company Limited by Guarantee

**Charity Number 1088406**

Armstrong Watson  
Chartered Accountants & Registered Auditors  
Fairview House  
Victoria Place  
Carlisle  
Cumbria  
CA1 1HP

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

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# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **REFERENCE AND ADMINISTRATIVE INFORMATION**

<b>Charity registration number</b>	1088406
<b>Registered as a charity in Scotland</b>	SC038196
<b>Company registration number</b>	3920466
<b>Members of the committee</b>	Mrs N G Wilkinson (Chairperson) Mr P M Fearn (Treasurer) Mrs J M Thompson (Vice Chairperson) Miss J M Armer Mr R Benzie Mr R K Bingham Miss M L Charlton Mr J Denerley Mr J T Hughes Mrs M E H Kelsall Mrs A McCreath Mrs S Mowat Mr O Pearson Mr S Pollard Mrs S A Stables Rev'd Mrs M Webster
<b>President</b>	Mr S Simpson OBE
<b>Vice president</b>	Mrs M Bentley
<b>Chief executive and Company Secretary</b>	Mr J A M Brown
<b>Registered office</b>	3 Compton Street Carlisle Cumbria CA1 1HT
<b>Auditor</b>	Armstrong Watson Chartered Accountants & Registered Auditors Fairview House Victoria Place Carlisle Cumbria CA1 1HP
<b>Bankers</b>	Barclays Bank Plc 33 English Street Carlisle CA3 8JS
<b>Solicitors</b>	Burnetts Solicitors 6 Victoria Place Carlisle Cumbria CA1 1ES

# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **TRUSTEES' ANNUAL REPORT**

### **YEAR ENDED 31ST MARCH 2008**

The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements of the charity for the year ended 31st March 2008.

#### **REFERENCE AND ADMINISTRATIVE DETAILS**

Reference and administrative details are shown in the schedule of members of the board and professional advisers on page 1 of the financial statements.

#### **The trustees**

The trustees who served the charity during the period were as follows:

Mrs N G Wilkinson	(Chairperson)
Mr P M Fearn	(Treasurer)
Mrs J M Thompson	(Vice Chairperson)
Mr R K Bingham	
Miss J M Armer	
Mr R Benzie	
Miss M L Charlton	
Mr J Denerley	(Appointed 30th January 2008)
Ms J M Dickinson	(Resigned 11th October 2007)
Mr J T Hughes	
Mrs M E H Kelsall	
Mrs A McCreath	
Mrs S Mowat	(Appointed 30th January 2008)
Mr O Pearson	
Mr S Pollard	
Mrs S A Stables	
Rev'd Mrs M Webster	

#### **PRESIDENT'S STATEMENT**

It is often the case that Annual Reports for voluntary organisations are very much the same, year after year. And, by the same token, words written by individuals, such as myself, introducing the Annual Report!

To a large extent it is inevitable that there will be considerable repetition year on year. The aims and objectives usually remain the same. The commitment of staff is constant and commensurate with a growth in service provision. Services expand so far as finances allow. New legislation, bureaucratic requirements and training opportunities make additional demands on the Board of Directors and Staff. Despite, or perhaps because of these factors much is achieved and is recorded in the pages which follow this foreword. But it doesn't necessarily make fascinating reading!

How do you stimulate the reader when writing year after year of deaf and hearing volunteers who give of their time and skill to raise funds, provide services, or improve facilities? Can you really quantify the benefit to those individuals who would not otherwise have gained training in the use of computers through our learning centres? What of those in need of support and whose lives have been improved for the better through involvement of our skilled social workers? What price can be put on our services that assess and ensure a deaf person's security and well-being through the fitting of special door bells and fire alarms? What of the dedicated care packages providing support to particularly vulnerable deaf people? Can one put a price on developing communication skills so parents can communicate with their deaf child. Is it possible for us in **DeafVision** to create a greater understanding of the isolation that is deafness?

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### PRESIDENT'S STATEMENT *(continued)*

Some questions can't easily be answered, at least not in a few words and within the context of this Annual Report. Yet these are the things we do – day in, day out; week in, week out; year in, year out. If you think this Annual Report is similar to the last, you're right, it is. The service may be similar, the individuals are not. We seek to create welfare and opportunity for every individual who needs us – and in so doing help provide a life which those of us who are hearing so readily take for granted.

Actually, apart from the services referred to above, there is something very new and very exciting in this Annual Report. So new and so exciting it is worth shouting from the rooftops. Cumbria Deaf Association has joined forces with Dumfries and Galloway Society for the Deaf under the working title of **DeafVision**. Essentially it is a cross-border co-operative enterprise to ensure the best possible services are available for all deaf people living in the two border areas. It is a sharing of commitment and resources. The official launch was on the 9<sup>th</sup> April 2008.

Deafness knows no political boundaries. By this new working relationship we can make the best possible use of our joint strengths. It is a venture which has enormous potential for the development of services. Read all about it in this year's Annual Report. Now why did I say most Annual Reports may be the same year in, year out?

***Stewart Simpson OBE***

President, **DeafVision**

#### **From the Chair**

The Trustees are delighted with the new cross border association with Dumfries & Galloway. We look forward to enhancing services in this area and to a long term co-operation to benefit both sides of the border in the years to come.

***Norma Wilkinson***

Chair of Trustees, **DeafVision**

## STRUCTURE, GOVERNANCE AND MANAGEMENT

### **Governing Document**

The company is governed by its memorandum and articles of association dated 7 February 2000, as amended by special resolutions dated 21 May 2001 and the 13<sup>th</sup> October 2007, with a company registration number of 03920466. The company was registered with the Charity Commission on 12 September 2001 with a registration number of 1088406. In May 2007 **DeafVision** became a charity registered in Scotland with the Office of the Scottish Charity Regulator (OSCR) number SCO38196.

### **Recruitment and Appointment of Trustees**

The Association is run by a committee of members. The committee of members consists of the officers of the charity (Chair, Vice-Chair, Treasurer and Secretary) and at least six other persons. The committee can appoint anyone to fill a vacancy in the membership of the committee or can co-opt additional members of the committee; however, no more than four extra members can be co-opted.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### Organisational and Management Structure

##### The Board of Trustees

The Board of Trustees meets bi-monthly and is responsible for how **DeafVision** is run. The staff and volunteers are accountable to the Board through the Chief Executive.

Meetings are normally held in Carlisle and Barrow. Before each Board meeting, training is provided to ensure that the Trustees are in touch with the work being undertaken by the organisation and how it is developing.

The Board is advised by three Sub-Committees; the Finance & Personnel Sub-Committees also the Dumfries and Galloway Steering Group (DGSG). They normally meet quarterly, the former considers in detail the financial health of the association and advises members on budgetary matters, the Personnel Sub Committee considers a wide range of policy and personnel issues and again advises the Board. The DGSG advises on developments in Dumfries and Galloway.

Personnel Sub-Committee:	Trustees:		
	Norma Wilkinson	Janice Thompson	Trevor Hughes
	Roger Bingham	Monica Webster	
	Staff:		
	John M Brown	Ian Douglas	Peter Shaw
Finance Sub-Committee:	Trustees:		
	Norma Wilkinson	Paul Fearn	Steve Pollard
	Staff:		
	Ian Wilson	Ian Douglas	John M Brown
	Peter Shaw		
Dumfries and Galloway Steering Group	Trustees:		
	Norma Wilkinson		
	Sue Mowat (from November 2007)		
	John Denerley (from November 2007)		
	Staff		
	John M Brown	Peter Shaw	
	Others		
	Margo Curry	Brian Seamen	Gavin Borland
	Martin McGroarty	Kat Barrie	Sharon Pollard

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Management Structure**

The management team meets monthly to review progress against our targets and take any necessary action to make sure we are working effectively. It is made up of the following staff:

John Brown, the Chief Executive, is responsible to the Board for the overall direction and day to day running of **DeafVision**.

Angela Watson-Brown, Senior Practitioner (Social Work) (Heather McMillan from July 2008) is responsible for the Social Work & Technical Equipment Services.

Ian Douglas, Manager of Support Services, is responsible for the administration team, the Learning Centres and the financial management of **DeafVision** also for ensuring that **DeafVision** offices are properly equipped and run, and for the buildings owned or rented by **DeafVision**.

Peter Shaw, Manager of Community Services, is responsible for managing the diverse range of Community Services provided by **DeafVision** including the Care Packages Service from 1 June 2007.

#### **Risk Management**

**Financial management** – in common with all voluntary organisations it is not possible to guarantee that income and expenditure will be balanced. Stringent financial controls are in place, and overseen by the Finance Sub-Committee and a great deal has been done to ensure the financial viability of the organisation.

**Funding** – it is inevitable, given that the organisation is reliant to a large extent on funding from charitable sources, that there is a continuing risk that services cannot be sustained over time. It is increasingly difficult to obtain funding beyond one year in view of the poor stock market performance of recent years, and increasing pressures on Local Authority and Health Service funding. Significant time and effort goes into making our services sustainable, including for instance working to develop services in Dumfries and Galloway.

**Social Inclusion** – due to the success of national and local strategies based on mainstreaming of young people who are deaf and 'social inclusion' the nature of demand for **DeafVision** services is changing. In the past year **DeafVision** has done a great deal of work to ensure that our services are and continue to be relevant and attractive in order to be sustainable.

**Buildings** – the three buildings owned by **DeafVision** have been brought up to modern disability standards and work is ongoing to ensure that they are assets capable of supporting our work. It is recognised they must pay for themselves, and generate income to support the work of the organisation; work is continuing in Kendal and Carlisle towards this end with some success.

**Recruitment and retention of staff** – due to the specialist nature of the work done by the organisation, recruiting and retaining staff with the necessary skills, including the ability to communicate in British Sign Language, is a constant challenge. Skilled staff tend to leave the county rather than come to it. This year we were able to introduce an incremental increase to some staff.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### OBJECTIVES AND ACTIVITIES

##### What We Do

**DeafVision** is the major charity operating throughout Cumbria, Dumfries & Galloway for people who are Deaf, deafened, hard of hearing & Deafblind.

The objects of **DeafVision** are:

*'The educational, physical, social and spiritual well being of deaf, deafened, hard of hearing and Deafblind people of all ages and their families, mainly but not exclusively in Cumbria, Dumfries & Galloway.*

*To do this, we seek to involve people who are deaf by raising awareness of their rights and responsibilities and ensuring equal access to all services by:*

- *Promoting the place of deaf people in the community*
- *Providing needs led services for individuals & groups*
- *Promoting positive use of all sources of information & communication*
- *Identifying, developing & using the skills of staff & volunteers*

The trustees, who are also Directors for the purposes of the Companies Act, present their report and the financial statements of the charity for the year ended 31st March 2008.

#### ACHIEVEMENTS AND PERFORMANCE

##### Our Services

##### Dumfries & Galloway

The launch of **DeafVision** is the culmination of two years research, planning and partnership working between the charity in Cumbria, local deaf organisations and the Local Authority in South West Scotland.

The need for **DeafVision** services to be extended into Dumfries and Galloway was initially suggested following a consultative report by the Charities Aid Foundation (CAF).

The new operating name **DeafVision** and logo, is in recognition of the need to encompass both sides of the border.

Present on the day were representatives from a wide range of statutory and voluntary organisations from right across the new, extended operating area.

The official launch was conducted by Russell Brown, MP for Dumfries & Galloway who has also become a Patron of the organisation. Gavin Borland, Chairman of Dumfries and Galloway Society for the Deaf for the past thirty years and recently made the Society's Honorary President, also becomes a Patron together with Elaine Murray, Member of the Scottish Parliament for the Dumfries Constituency. We are delighted to welcome Sue Mowat and John Denerley onto the Board of Trustees. They bring with them a wealth of local experience and expertise.

This is a historic moment in the 100 year history of the organisation, and much progress has been made in developing new working relationships with partners on both sides of the border to meet the needs of people across the spectrum of deafness.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Kendal Upgrade**

In the year 2000 the 'Friends of Kendal Deaf Centre' was formed with a threefold purpose. Firstly to raise funds to upgrade the building to make it comply with the Disability Discrimination Act which was due to come into force in 2004 as well as building an extension to make the property more 'fit for use'. Secondly, to raise money for Cumbria Deaf Association (now **DeafVision**). Thirdly to support the Kendal Deaf Sports & Social Club by fundraising and sponsoring their activities. A further objective was if possible to try and make the centre cover its costs rather than making a huge loss as it then was.

By 2004 the facilities had been upgraded to meet the requirements of the Disability Discrimination Act, including a disabled ramp access into the building and brand new disabled facilities installed.

Work then went ahead to raise the funds needed to have a purpose built conservatory/family room and a new modern fitted kitchen. This was finally achieved in June 2008. The money was raised by a multitude of methods including, private donations, grants from various trusts, fundraising events, sponsorship from businesses etc. The total money raised and spent on the project currently stands at approx. £92,000.

As envisaged the Centre has become fully sustainable and is a vibrant, busy place in use nearly every day of the week.

The work still continues as there will always be further projects needed to help the deaf in Kendal and in Cumbria as a whole.

The Board are indebted to Trustee Trevor Hughes, without whose tireless energy and commitment to this project it would not have been as successful as it has proved to be.

We are grateful to the following for their support via Friends of Kendal Deaf Centre:

Frieda Scott Trust	The Hadfield Trust
The Wooden Spoon	Barclays Bank
Lakeland Ltd	Kentmere Ltd
C & J Clarks Ltd	Kendal Round Table
Carus Green Golf Club	Carus Green Ladies
Rotary Club of Kendal	Inner Wheel Club of Kendal
Neighbourhood Forum	Marks & Spencer plc
James Cropper plc	Westmorland Caledonian Society
Sawyer's Arms	Royal Hotel (Bolton le Sands)
Lakeland Symphonia Charity Concert	Cumberland Building Society Charitable Foundation

#### **Learning Centres**

The Learning Centres have enjoyed another really successful year. In total 165 people throughout the county were assisted. Our Learning Centres are open to the whole community although almost half of our learners are hearing impaired.

At the start of 2007/2008 Ian Douglas, Manager of Support Services, took on the role of manager of the Learning Centres and this was the first year of the Big Lottery funding which came on stream in April 2007. It meant that we were able to employ staff for a guaranteed 18½ hours per week in each of our Learning Centres. Our centres are also UK online Centres and we were fortunate to receive additional funding for them, for one year, from Ufi Ltd. This Ufi 'User Journey' funding, obtained in August last year, enabled us to provide extra staff time and to update our equipment.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Learning Centres** *(continued)*

One of the biggest and most exciting developments of the year was the opening of the Learning Centre in Kendal. It has the advantage of working in the new conservatory in the Kendal Centre which has been available since January 2008. Liz Hilton was appointed as the Development Worker and her work is augmented by Jamie Asher, who generously gives his time voluntarily to the project. There are very healthy numbers coming through and currently the Learning Centre has a waiting list.

The other Learning Centres also benefit from voluntary support for which we are extremely grateful. In Carlisle Andrew Tyler, a secondary school teacher, runs the centre one evening a week. Heather Dixon and Sandra Harvey continue to assist our work in Barrow and have recently been joined by Margaret Collins. Her knowledge and skills help with our outreach service, where we go to learners' homes when they need technical support. The Learning Centre at Barrow operates under increasingly cramped conditions and it is intended that work shall start soon on providing a larger, fit for purpose area for staff, volunteers and learners.

In September 2007 we successfully bid to UK Online for funding for training. With this money we have been able to put six staff members (Laura Currie, Pete Dawson, Susan Devlin, Amy Forster, Liz Hilton and Frances Singleton) through an NVQ Level 3 in Advice & Guidance course, courtesy of Annie Weir of Ivita Training.

Finally we have just heard that we will receive a further year's 'User Journey' funding which guarantees the level of activity in the Learning Centres until July 2009. Excellent news.

#### Comments from our users:

"Great place – have learned all kinds of things. Jean and I look forward to Wednesdays and are so happy that we can use our computer at home now" **John (Carlisle)**

"I'm over the moon! I've nearly finished my ECDL and my new CV looks good. Everyone has been very helpful and I feel more confident about going for a job" **Louise (Whitehaven)**

#### **Social Work**

We were pleased to welcome Angela Watson Brown as Senior Practitioner with the Social Work Service. Coming from the Local Authority Social Work Service she was able to help us to ensure that our systems and procedures are consistent with what the Local Authority do.

In the course of the year, we worked with 26 situations involving D/deaf children, 80 involving younger adults and 32 older adults, giving us a total of 138 throughout Cumbria who received a Social Work Service of these 53 were new referrals.

It is heartening to know that a user satisfaction survey suggested that all of the service users sampled felt that the Social Worker listened to them. Just as well as that's at the heart of our business! Most felt that the Social Worker visited sufficiently often and all were happy or very happy with the service we provided.

#### Comments received from our service users included:

'A very valuable service it is comforting to know that the Social Worker is there to talk confidentially to'

'Very friendly, make me feel at ease, sympathetic, very professional'

'Would be lost without it, excellent'

# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **TRUSTEES' ANNUAL REPORT *(continued)***

### **YEAR ENDED 31ST MARCH 2008**

#### **Social Work *(continued)***

As result of a really good and constructive relationship with Cumbria County Council's Adult & Cultural Services Directorate, the social work and technical equipment teams are now able to enter their data onto the Local Authority Single Assessment Process (SAP) and are also included in local authority training to keeping the teams up to date with government initiatives and legislation. Sincere thanks go to the SAP's support team who have been incredibly patient with us all.

The Adult & Cultural Services Directorate has a manager with a specific remit to ensure that services for people who are Deaf, deafened, hard of hearing and people with a dual sensory loss are met. We have been pleased to be able to work with them to develop a strategy for the development of services for people with a dual sensory loss. We have also been heavily involved in the development of a strategy to meet the needs of people with a sensory impairment.

At the same time we have been pleased to co-operate with the County Council's Children's Services Directorate to develop a report into 'Provision for Deaf and Hearing Impaired Children and their Families in Cumbria'. A working group ably chaired by Rose Foster, Senior Specialist Advisory Teacher for the Deaf.

The service has been pleased to note the noticeably closer working relationship with families, and in particular the support from parents for their work in this field.

With the onset of the digital service in West Cumbria the social work team has been active, with the help of the local MP and Patron Mr Jamie Reed, in raising awareness with the Government Minister concerned, regarding the criteria covering age related hearing impairment support.

For the past five years Noreen Turner, who is based in Whitehaven, has been doing a Social Work Diploma course through The Open University. This year she will have completed, and passed, her 2<sup>nd</sup> placement and the final module with just one exam to complete her course.

We are pleased to provide regular placements for Social Work students from the University of Cumbria. In the course of the year we had two students, Lesley Marsland and Donna Goodwin, it was a pleasure to work with them and help them with their learning. They also kept us on our toes.

#### **Technical Equipment Service**

As can be seen from the figures, the two Technical Equipment Officers (TEO) Naomi Monaghan and Jean Riley continue to have a high demand for referrals to the service; there were a total of 355 referrals in the course of the year.

Due to the high volume referrals are prioritised and visits are geared to the urgency of the situation at the point of referral. During the year, 38% of people were visited within a month, 47% received a visit within 5 to 12 weeks and 8% waited in excess of 13 weeks.

We know from our user satisfaction survey that 93% of people visited received all the information they wanted; 85% felt that the equipment was satisfactory to their needs and 95% reported that they understood how the equipment worked at review.

Both TEO's will complete two years training in July 2008, gaining an Advanced Diploma in Technical and Rehabilitation Work for Deaf People. This is a professional qualification and has enabled us to enhance our knowledge and develop appropriate rehabilitation and counselling skills.

The service works closely with the Rehabilitation Officers for Visual Impairment within Adult Social Care.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### Technical Equipment Service *(continued)*

The TEO's attend the Sensory Team Meetings and have given joint training in Deaf Awareness to others in Adult Social Care and the NHS.

Training for the Single Assessment Process (SAP) has been attended and is now being used for service users that have been referred since the end of February 2008.

A strong relationship with Audiology Departments is maintained to keep up to date with digital hearing aids and with Cumbria Fire Service in North and South Cumbria for the installation of deaf smoke alarms

Monthly clinics are attended in cooperation with Catholic Caring Services in areas around Cumbria seeing from between 10 and 50 people at each session.

Information Days and Technical Equipment talks are given to Age Concern and other organisations, and we have attended events around the county for Deaf Awareness Week.

As members of a national organisation of Technical Officers, the Technical Officers Association (TOA) we are able to keep in contact with our counterparts across the country and up to date on relevant issues and equipment. We also held the North West Regional meeting at Compton Street this year.

The Technical Equipment Service provided valuable support to people who are deaf in the Whitehaven area during the digital switchover and lessons learnt should improve the service as it progresses across the country.

<b><u>Technical Equipment</u></b>	<b><u>East</u></b>	<b><u>West</u></b>	<b><u>South</u></b>	<b><u>Total</u></b>
Referrals				
From April 07 – 31 March 08	111	101	143	355

#### Care packages

In the course of the year we have increased the number of people we support through this service to 8. Of these 7 have dual sensory loss.

We have a team of 15 staff co-ordinated by a part-time Senior Support Worker, Ellen Crozier. In June 2007 the lead management responsibility was taken on by Peter Shaw, Manager Community Services. This has proved to be a challenge and we are systematically improving the systems and procedures for greater efficiency (focussing energy to where it is most needed) and effective communication between staff, service users and management.

We have also worked on improving the training and supervision plans for both the contracted and sessional staff teams whilst maintaining control on costs. Addressing the workload issues for the part-time Senior Support Worker is ongoing.

People using our services are generally happy with what we do. Their comments include:

*'The agency communicates well, the staff at the service have British Sign Language and the deaf blind manual system'*

*'The agency always meets the needs of my relative. They keep in touch with regular weekly meetings and reviews. They keep very close contact and we are kept up to date with important issues. The agency always gives the support expected'*

*(Source: Commission for Social Care Inspection December 2007)*

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Learning and Communicating through British Sign Language (BSL)**

Operationally, the service ran very well. The pass rates were consistent with the performance levels of students passing the examinations at Level 1 over the last few years.

The availability of a 10-week "Introduction to Sign Language" course, which has been run in Carlisle, Penrith and Kendal under the auspices of Adult Education (with support from DeafVision) has proved to be a great success. However, the shortage of skilled Deaf BSL Tutors, increasing course fees and reducing subsidies have resulted in the services running at a significant and unsustainable loss. This has a knock-on effect resulting in insufficient classes to meet the demand.

This situation is causing considerable anxiety, not least because these courses provide the pool from which future interpreters and communication support workers are drawn. It is ironic that courses which are so popular are running at a loss.

#### **Communication Support Units**

The Communication Support Unit has had a busy and varied year. It has been particularly enjoyable working more regularly in Dumfries and Galloway and has given us the opportunity to get to know some members of the Deaf Community in South West Scotland. In Cumbria there has been an increase in deaf students attending mainstream colleges, and to meet the demand, the Unit recruited three Communication Support Workers, Anne Kirby, Vanessa Walters and Greer Shepherd.

DeafVision is committed to providing a quality service, in which training is an important aspect of the CSU's programme. Fiona Adair and Lorraine Brown recently achieved Certificates in Linguistics and Applied Deaf Studies from Durham University.

During the year Lorraine undertook an interpreter training diploma at the University of Central Lancashire. On completion it will mean that we will have a Member of the Register of Sign Language Interpreters (MRSLI) on the team which will meet the voluntary minimum standards for agencies providing communication support services.

The number of assignments for the 12 month period from April 2007 to March 2008 has risen quite significantly from 808 to 1,162. The increase in referrals came from colleges, legal settings and, to a lesser degree, hospitals.

We have worked on improving some areas of working conditions for the CSU staff where there are prevailing pressures to provide full time service from a part-time staff and the fact that the Senior Interpreter covers many assignments that supervision and support systems are potentially compromised.

Vanessa Walters started work as a Communication Support Worker in September 2007.

*"I was so pleased to finally be able to work within the deaf community and the experience opened my eyes to all the opportunities there were"*

She worked at Carlisle College helping to facilitate communication between teacher and student on a one to one basis. One particular benefit was supporting the communication with friends and fellow students, *"In my experience this is so positive because others were anxious to sign themselves. People became more aware of the problems facing deaf people"*

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Communication Skills for Families**

Through this service young people who are deaf and their families develop the ability to communicate with each other in more meaningful ways. The families who have received the service in the year have benefited enormously, however lack of referrals has been disappointing.

A great deal of work is being undertaken to develop an enhanced service in partnership with the Children's Services Directorate which improves life chances of the deaf young person not only in their family but in the wider community.

Comment from a service user:

*"The service has been invaluable for our family as we can all communicate with our daughter when her hearing is 'down'. She has also used signing to help her understand new words that are similar in sound. Without this service she would not be able to decipher such words as 'meat' and 'beat.' "*

#### **Information**

The transition period leading to the launch of **DeafVision** proved to be an extremely hectic one for the service. Everything from leaflets to security badges and display material to the website, had to be rebranded. Once again we are indebted to Ibexinternet in Kendal( [www.ibexinternet.co.uk](http://www.ibexinternet.co.uk)) who did a tremendous job updating the website.

It was an opportune time to relaunch the service leaflets, which are produced in-house, as Carlisle had acquired a new copier and printer enabling us to produce our first all-colour, professional promotional material.

The upgrading of the website incorporated the Dumfries & Galloway region and in future it is hoped that, as well as the general pages, we will have a similar information site as 'Deafness in Cumbria'. Sue Day, Information Officer presents the new website on **DeafVision** launch day.

Our press coverage has been excellent and we were particularly pleased with the profile given to the launch of **DeafVision** by Border Television. Credit for this must go to Lynne Wallace our Honorary Press Officer.

Marketing the new brand and the services which we offer is an ongoing priority and much will depend on the support offered by professionals in this field. The developments in South West Scotland will give fresh impetus to this essential area of work.

#### **Balloon Project**

The Balloon Project continues to go from strength to strength and is now covering the whole of Cumbria. There are regular referrals coming from the Teachers of the Deaf and from families telling other people about the project, which is fantastic.

The local National Deaf Children's Societies, Carlisle and Eden and South Lakes are still fully committed to the project and provide support and regular attendance. Each local NDCS helped by promoting the project and through sharing ideas, providing financial support and at times having joint events.

With the expansion into Dumfries and Galloway, there has already been one family who self referred and I have regular contact with a teacher of the deaf there and she passes on any information about events and is keen to strengthen connections across the borders.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Balloon Project** *(continued)*

Regular monthly events are being organised and they are influenced by feedback received from existing families. Each month an event is organised in a different area to encourage everyone to attend, and range in cost so as not to put a financial burden on families. The highlights are still the annual residential in March at Bendrigg Lodge and the kid's only events in September/October.

There are 109 people/families who have been involved in the project, who receive regular information. Of these 72 people/families are within the age range of 5 – 13 and a further 33 who are over 13 now and 4 whom are under 5.

The family breakdown for the age range 5 -13 is as follows:

<b>Geographic Area</b>	<b>Families</b>	<b>Deaf/ HI Boys</b>	<b>Deaf/HI Girls</b>
Allerdale	9	4	5
Carlisle	20	13	7
Co Durham	1	-	1
Copeland	17	12	5
Eden	4	3	1
Sth Lakeland	21	10	11
<i>Sth Lakeland –Cumbria</i>	<i>15</i>	<i>5</i>	<i>10</i>
<i>Sth Lakeland – Lancashire</i>	<i>6</i>	<i>5</i>	<i>1</i>
<b>Total</b>	<b>72</b>	<b>42</b>	<b>30</b>

Regular contact is maintained with all the families and visits are arranged for the new families who join the project. The general feedback is that people are keen to attend. but it doesn't always suit their own personal circumstances.

Future plans are to continue with connected families, working with Carlisle and Eden Deaf Children's Society and South Lakes NDCS and making links with families in the Barrow area. I have regular contact with the teachers of the deaf and other local organisations to encourage support and sharing of ideas and events.

Overall the year has been very successful and the children and families who attend gain a lot of benefit from having the chance to socialise and form new friendships while being involved in new and different activities and events.

#### **Deaf Awareness**

The service has dealt with a reasonable level of demand albeit with a lot of "hard sell" by regular rounds of publicity. The service delivery consists mainly of two different formats: one is the half-day training sessions within the purchaser's premises and 202 people were trained in this way from 19 agencies: and we also provide half-day workshops where people can book places individually. We have trained 89 people from 34 agencies in this way.

Some of the above work has been achieved through a unique partnership with Action for Blind People (AFBP) and Cumbria NHS Partnership Trust. With the AFBP, it is a joint venture where two trainers work together and run a full day's training covering two half-day sessions specific to deaf and visual impairment awareness, but emphasising the common attitudinal themes that causes communication difficulties and reduced life opportunities.

Thanks to funding from Department of Health to assist the implementation of the recommendations in the report 'Towards Equality and Access'. DeafVision secured additional funding to run the deaf awareness service for 2007-08. Consequently there was a much higher level of take-up for places than the previous year.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Deaf Awareness** *(continued)*

Our presentation work has been 'modernised' with the introduction of a digital projector and computer laptop thanks to funding from Abbey (National) Capital Fund, who also provided the funds for a digital TV/DVD player.

We have recruited two experienced volunteer trainers this year and plan to make use of these resources to run some new training sessions and develop local publicity drives to reach out to more people during 2008 - 2009.

The training service has not been fully funded in the past two years and has relied on general fund raising income to plug the gap. We are actively starting to look at ways of introducing a stronger, and if possible, professional marketing strategy in order to attract new purchasers for the service. The deaf awareness service has increased its income from fees and charges five-fold in the past three years to around £7k.

*Feedback from our customers is very encouraging. Every one who came through our programme was happy that the training was at the right depth; that the material provided was appropriate and of a good quality; that group exercises were a helpful way of gaining a deeper understanding of issues around deafness and that they would be able to develop and use the ideas they gained from the course.*

#### **Support Services**

The admirable efforts of the Administrative Team continued throughout 2007/2008 and, as ever, played no small part in the ongoing success of **DeafVision**.

It was recognised that the team needed strengthening and so it was augmented during the year by the arrival of its ninth member, Vanessa Walter. We were also thankful to receive voluntary help from Carol Misselbrook and Yvonne McMillan.

Members of the administrative team invariably bring with them additional skills and Vanessa is no exception. She also worked for us as a Communication Support Worker [CSW].

The team has coped extraordinarily well with new challenges thrown at them such as re-branding ourselves as **DeafVision**, extending our work into Dumfries & Galloway, the ongoing work to our buildings [especially Kendal] and the introduction of the County Council's data capture system.

This introduction has also posed a challenge to our ICT team and, once again, Dave Greenhalgh and Pete Dawson are rising to meet it. They have also supported the third sector throughout Cumbria through our net-gain programme and continued to work towards giving **DeafVision** a robust and reliable ICT system. In this they have been ably assisted by voluntary help in our Whitehaven Centre, and we are indebted to Andy McLeod for his support to the staff.

Environmental concerns are more to the fore than ever and, to this end, we are developing an environmental policy and actively seeking to recycle goods where possible. We shall be discussing recycling issues with local councils in an effort to increasingly play our part.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Room Hire**

About four years ago we spent well over £100,000 to upgrade our buildings and make them compliant with the Disability Discrimination Act. As you will see elsewhere in this report a further substantial amount has been raised to carry out additional work at our Kendal Centre.

This work has resulted in us having safe, appropriate and welcoming conditions for our service users, staff and volunteers [and, incidentally, was achieved without having to reduce the services we offer]. It has also made our buildings into community resources.

As our buildings have become more attractive, they have also become more desirable for other groups and organisations. We are increasingly hiring out our rooms and equipment on those occasions when we don't need them ourselves. In the years following the upgrading the usage by outside bodies almost doubled, even though our rates are extremely reasonable. All the money earned in this way is used to sustain our core services. What we have on offer can be seen on our website at [www.deafvision.co.uk](http://www.deafvision.co.uk)

Now that the work has been completed at our Kendal Centre we can expect the usage by other organisations to increase even more. One exciting development which has recently taken place is that South Lakeland Carers Association is now renting the entire first floor.

We are continuing to look at ways of enhancing our Centres and more work is scheduled to take place at Barrow which will again improve the quality of services we can offer in the south of the county.

#### **Net:Gain**

As part of our continuing efforts to ensure the sustainability of our services we are sharing our expertise in the development of Information and Communication Technology plans within the third sector through a national franchise called net-gain.

This has provided us with the opportunity to contribute to the development of the capacity of the sector whilst at the same time generating some much needed additional income.

We have worked with a wide variety of groups from the third sector in the past year and it has been very encouraging to see the progress made in developing and then implementing their ICT strategies as a result of attending the three workshops necessary to implement the net-gain process. More information on this is available from our net-gain website at [www.netgaincumbria.org.uk](http://www.netgaincumbria.org.uk)

#### **Partnerships, partnerships and partnerships .....**

We were delighted to be involved in the working group set up by Cumbria County Council's Adult Social Care Directorate considering the needs of people with a dual sensory loss. This culminated in the production of a report entitled 'Cumbria Dual Sensory Loss Review'. The process of implementing the recommendations is ongoing.

We are also pleased to have been able to work in partnership with Cumbria County Council's Adult Social Care Directorates Information Manager to develop a booklet containing information about the sensory impairment services that are offered by the County Council and ourselves. In addition to this we have co-operated with the Cumbria Partnership NHS Foundation Trust in the production of a handbook for staff based on the 'Deaf Mental Health Charter'.

In March 2008 we hosted a conference for professionals working in the field of mental health to raise awareness about the needs of D/deaf people with mental health problems. We were pleased to welcome staff from the John Denmark Unit (JDU) in Manchester, the regional specialist unit who provided a valuable input to the day.

# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **TRUSTEES' ANNUAL REPORT *(continued)***

### **YEAR ENDED 31ST MARCH 2008**

#### **Partnerships, partnerships and partnerships ..... *(continued)***

The Strategic Health Authority (SHA) undertook a review of mental health services across the region, DeafVision facilitated a focus group of 'hard to reach' people to contribute to the review process. It was heartening that the SHA recognised the importance of doing this as the opinions of people who are D/deaf are often overlooked.

The Cumbria Hearing Alliance continues to provide a valuable means of networking with other organisations both statutory and voluntary working in the field of deafness and ensuring that our services are co-ordinated and do not duplicate.

The Chief Executive continued to chair the Action for Health Network, a countywide body run through Cumbria CVS which enables third sector organisations involved in delivering services in the health and social care field throughout Cumbria to network with each other and to meet key decision makers in the statutory organisations working in the health and social care field, notably Cumbria County Council and NHS.

#### **Complaints**

During the course of the year DeafVision co-operated with a survey being undertaken by the Scottish Consumer Council into the complaints procedures of large charities which operate in Scotland.

It was very heartening to be referred to in the report as one of only four organisations that report openly on complaints in our Annual Report and as one of only two that report on the number of complaints received and the type of complaints received.

In the course of the year we received nine complaints about our services. This is a higher number than usual, the increase can be attributed to the problems associated with changes in the way BSL is examined, this resulted in four complaints. They were addressed as fully as possible with the assistance of our franchise manager but some of the issues involved were outside our control.

Three of the complaints were in relation to the interpreting service, one resulted in a change in the way interpreters are booked. The others were due to factors outside our control but nevertheless quite legitimate complaints.

The final two related to problems of consistency within one of our learning centres, these were addressed to the satisfaction of the complainants.

## **FINANCIAL REVIEW**

### **Reserves Policy**

The trustees have adopted a Reserve Policy, which is that:

"DeafVision has a Reserve Fund that can, if desired, be used to make redundancy payments in circumstances where they are necessary, and to enable services to be carried out when funding applications for these services have been unsuccessful.

This Reserve Fund should be the equivalent of 15% of the total budgeted expenditure of the current financial year. The Finance Sub-Committee will monitor and review the position at its meetings."

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

#### **Treasurer's comment on 2007-2008 accounts**

The year showed total incoming resources having shown an increase from £741,021 to £852,645, or 15.1%.

The programme to ensure that the cost of the Association's support services remains in line with overall budget has proved successful, and has allowed fundraising needs to remain within reasonable bounds. There are at present no anticipated major problems, although the need for vigilance remains, as is always the case in an organisation which relies to great extent on external funding.

The links with Dumfries and Galloway have enabled enable the Association to approach several Scottish-based charities for funding, which will lead to the appointment of a Development Worker, to be based in Dumfries, during the coming year.

*Paul M Fearn (Treasurer)*

#### **RESULTS**

The results for the year, and the charity's financial position at the end of the year, are shown in the attached financial statements.

#### **PLANS FOR FUTURE PERIODS**

It is vital to the future strength, vitality and responsiveness of **DeafVision** that active steps are taken to ensure that our services are relevant, attractive and sustainable.

1. We recognise that the needs of people with the 'various types of deafness' are not the same. In partnership with colleagues from the statutory & voluntary sectors, we will plan & develop services to respond to the diverse needs of people who are:
  - Profoundly Deaf
  - Deafblind
  - Deafened
  - Hard of hearing
  - Hearing

To this end we will work closely with Cumbria County Council's Adult and Children's Services Directorates and the NHS Trusts to develop comprehensive & integrated services for people who are deaf. We will also work actively to ensure that appropriate services are developed for people with a dual sensory loss.

We will also develop effective working relationships with key agencies and individuals in the statutory and voluntary sector in Dumfries & Galloway

2. We will develop services in Dumfries & Galloway with colleagues in Dumfries & Galloway in co-operation with existing providers of service and other key stakeholders using the recommendations in the research document 'A vision for the future' as our template
3. As part of our commitment to ensuring that services provided by **DeafVision** are both *relevant* to the changing needs of service users and *attractive* to potential service users, we will ensure that we:
  - obtain the views of our service users about the quality of the services we provide, focusing on outcomes for them.
  - implement the recommendations of the report 'Every Child Matters ... Don't They' Mentoring for Success in partnership with the multi-agency Transition Working Group.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## TRUSTEES' ANNUAL REPORT *(continued)*

### YEAR ENDED 31ST MARCH 2008

4. We will continue to develop strong partnerships with key agencies involved in providing 'mainstream' services for people who are deaf to ensure that they are supported in developing the capacity to provide effective services with suitably skilled and experienced staff; also with the Catholic Caring Services, the Visual Impairment Partnership, LINK and Action For Blind People.
5. Each service provided by DeafVision will produce an outcome focussed action plan to ensure that we fulfil the requirements of our partners and funders.

#### ACKNOWLEDGEMENTS

Cumbria Deaf Association is supported by a significant number of funders and individuals, without which we could not operate. We are also indebted to the people who have generously remembered us in their wills.

The agencies and organisations from which we received funding during 2007/2008 included:

#### **Social Work:**

Cumbria County Council's Adult Social Care  
Lions Club of Penrith  
Open University

#### **Deaf Awareness:**

UK Council on Deafness  
Abbey National Trust Ltd  
North Cumbria Mental Health & Learning  
Disabilities NHS Trust  
The Tech Guys

#### **Technical Equipment Service:**

Cumbria County Council's Adult Social Care

#### **Care Packages:**

Cumbria County Council's Adult Social Care  
Direct Payments

#### **Sign Language Classes:**

Carlisle College  
Trinity School

#### **Information & Publicity:**

North Cumbria Mental Health & Learning  
Disabilities NHS Trust

#### **Department for Work & Pensions:**

Access To Work supports a number of staff, enabling them to function effectively

#### **Learning Centres:**

UFI Ltd.  
SRB/Copeland Borough Council  
Big Lottery Fund

#### **Buildings:**

Carlisle City Council.

#### **Net:gain**

RNUK Ltd  
Cumbria Learning Links  
Cumbria CVS

#### **Children's Development Project:**

Cumbria Community Foundation  
Kingmoor Charitable Trust  
Co-operative Foundation  
Lisa Watson Fund  
Carlisle & Eden Deaf Children's Society

#### **Communication Skills for Families:**

Cumbria County Council's Children's Service  
Sir John Fisher Foundation

#### **General**

Barrow Horticultural Society  
Brampton Methodist Church Charity Shop  
Carlisle Citadel [BR] Welfare Club  
Christmas on the Green, Milnthorpe  
CN Group Charitable Trust  
Furness Lions Ladies  
GlaxoSmithKline Charities Fund  
Hal & Susie Bagot  
The Hospital Players  
Inner Wheel Club of Maryport  
Jade Garden Cantonese Restaurant  
Keswick 2 Barrow Walk  
K Shoes Pensioners Club  
Longcake Charity  
Sacred Heart Ladies Group, Barrow  
St. Cuthbert with St. Mary, Carlisle  
St. Paul's, Barrow-in-Furness  
Silothon-on-Solway Rotary Club  
Yorkshire Building Society Charitable Foundation

# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **TRUSTEES' ANNUAL REPORT *(continued)***

### **YEAR ENDED 31ST MARCH 2008**

We are very grateful indeed to the following Patrons for taking an interest in the work of the Association and supporting us in many ways:

Fiona Armstrong	Tony Cunningham MP
Mr & Mrs C H [Hal] Bagot	Rt Rev'd Graham Dow, Bishop of Carlisle
Lord Ballyedmond, OBE JP	John Dunning CBE JP DL
Sir Christian Bonington CBE	Tim Farron MP
Gavin Borland	John Fryer Spedding OBE
Lord (Melvyn) Bragg	Patrick Gordon-Duff-Pennington OBE
Russell Brown MP	Rt Hon John Hutton MP
Robin Burgess	Lord Inglewood, DL
Lord Campbell-Savours of Allerdale	Eric Martlew MP
Tom Campbell	Elaine Murray MSP
Mrs Olive Clarke OBE DL	Ken Pallister
James Cropper FCA HM Lord Lieutenant of Cumbria	Jamie R Reed MP
Rt. Hon. Lord Cunningham of Felling PC DL PhD	John Wills OBE FCA DL

### **INDEMNITY INSURANCE**

The Association has taken out Professional Indemnity Insurance, at a cost of £1,285 (2007 - £1,006) during the year, with Aon Limited. The policy provides cover against our legal liability to pay damages and costs arising out of:

- Breach of Professional duty arising from neglect, error or omission
- Dishonesty
- Libel and slander
- Loss of Third Party documents

The policy covers all staff and volunteers and the premium is based upon the total number of staff and volunteers providing advice, information or counselling.

### **RESPONSIBILITIES OF THE TRUSTEES**

The trustees are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the charity and of the surplus or deficit of the charity for that period.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **TRUSTEES' ANNUAL REPORT *(continued)***

### **YEAR ENDED 31ST MARCH 2008**

#### **RESPONSIBILITIES OF THE TRUSTEES *(continued)***

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and which enable them to ensure that the financial statements comply with Companies Act 1985. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charity's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Registered office:  
3 Compton Street  
Carlisle  
Cumbria  
CA1 1HT

Signed by order of the trustees

MR J A M BROWN  
Company Secretary

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# **CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE**

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CUMBRIA DEAF ASSOCIATION**

### **YEAR ENDED 31ST MARCH 2008**

We have audited the financial statements of Cumbria Deaf Association for the year ended 31st March 2008 which comprise the Statement of Financial Activities, Balance Sheet and the related notes. These financial statements have been prepared under the historical cost convention and on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **RESPECTIVE RESPONSIBILITIES OF THE TRUSTEES AND AUDITORS**

The responsibilities of the trustees (who also act as directors of Cumbria Deaf Association for the purposes of company law) for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Responsibilities of the Trustees.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985, and whether the information given in the Trustees' Annual Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding remuneration of the trustees and other transactions is not disclosed.

We read the Trustees' Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CUMBRIA  
DEAF ASSOCIATION** *(continued)*

**YEAR ENDED 31ST MARCH 2008**

**QUALIFIED OPINION ARISING FROM DEPARTURE FROM FRS17 'RETIREMENT  
BENEFITS'**

In preparing the financial statements the trustees have not complied with the requirements of FRS 17 'Retirement Benefits,' in that provision for pension costs has been made on the basis of payments made rather than actuarial calculations, and appropriate disclosure of actuarial pension costs and commitments has not been made in the financial statements. The trustees' decision was made in light of the costs to be incurred by the Charity in meeting the disclosure requirements. We are unable to quantify the effect of this non-compliance on the financial statements.

Except for the failure to comply with the requirements of FRS 17 'Retirement Benefits' and the absence of the required disclosures referred to above, in our opinion:

The financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the charity's affairs as at 31st March 2008 and of its incoming resources and application of resources in the year then ended;

the financial statements have been properly prepared in accordance with the Companies Act 1985;  
and

the information given in the Trustees' Annual Report is consistent with the information contained within the financial statements for the year ended 31st March 2008.

CARLISLE

ARMSTRONG WATSON  
Chartered Accountants  
& Registered Auditors

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**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING THE  
INCOME AND EXPENDITURE ACCOUNT)**

**YEAR ENDED 31ST MARCH 2008**

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
<b>INCOMING RESOURCES</b>					
Incoming resources from generating funds:					
Voluntary income	2	6,043	6,820	12,863	21,384
Investment income	3	8,404	8,687	17,091	10,831
Incoming resources from charitable activities	4	<u>230,370</u>	<u>592,321</u>	<u>822,691</u>	<u>708,806</u>
<b>TOTAL INCOMING RESOURCES</b>		<u>244,817</u>	<u>607,828</u>	<u>852,645</u>	<u>741,021</u>
<b>RESOURCES EXPENDED</b>					
Costs of generating funds:					
Costs of generating voluntary income	5	(5,414)	(5,573)	(10,987)	(11,135)
Charitable activities	6/7	(234,791)	(597,457)	(832,248)	(705,457)
Governance costs	8	<u>(6,045)</u>	<u>—</u>	<u>(6,045)</u>	<u>(5,843)</u>
<b>TOTAL RESOURCES EXPENDED</b>		<u>(246,250)</u>	<u>(603,030)</u>	<u>(849,280)</u>	<u>(722,435)</u>
<b>NET (OUTGOING)/ INCOMING RESOURCES FOR THE YEAR BEFORE TRANSFERS</b>					
	9	(1,433)	4,798	3,365	18,586
Gross transfers between funds	17	<u>(27,944)</u>	<u>27,944</u>	<u>—</u>	<u>—</u>
<b>NET (OUTGOING)/ INCOMING RESOURCES FOR THE YEAR</b>					
		(29,377)	32,742	3,365	18,586
<b>RECONCILIATION OF FUNDS</b>					
Total funds brought forward <i>(as restated)</i>		<u>309,777</u>	<u>159,288</u>	<u>469,065</u>	<u>450,479</u>
<b>TOTAL FUNDS CARRIED FORWARD</b>		<u>280,400</u>	<u>192,030</u>	<u>472,430</u>	<u>469,065</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared.

All of the above amounts relate to continuing activities.

The notes on pages 25 to 34 form part of these financial statements.

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**BALANCE SHEET**

**31ST MARCH 2008**

	Note	2008 £	£	2007 £ <i>(as restated)</i>	£
<b>FIXED ASSETS</b>					
Tangible assets	11		304,420		264,294
<b>CURRENT ASSETS</b>					
Debtors	12	61,998		106,569	
Cash at bank and in hand		475,043		308,219	
		<u>537,041</u>		<u>414,788</u>	
<b>CREDITORS: Amounts falling due within one year</b>	13	<u>(369,031)</u>		<u>(210,017)</u>	
<b>NET CURRENT ASSETS</b>			<b>168,010</b>		204,771
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>472,430</u>		<u>469,065</u>
<b>NET ASSETS</b>			<u>472,430</u>		<u>469,065</u>
<b>FUNDS</b>					
Unrestricted:					
Designated funds	14		-		7,386
Other charitable funds	16		280,400		302,391
Restricted	16		192,030		159,288
<b>TOTAL FUNDS</b>			<u>472,430</u>		<u>469,065</u>

These financial statements were approved by the members of the committee on the ..... and are signed on their behalf by:

Mrs N G Wilkinson (Chairperson)

Mr R K Bingham (Trustee)

The notes on pages 25 to 34 form part of these financial statements.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2008

### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Charities" issued in March 2005 (SORP 2005) and the Companies Act 1985.

The charity has availed itself of Paragraph (3) of schedule 4 of the Companies Act and adapted the Companies Act formats to reflect the special nature of the charity's activities.

#### **Fund accounting**

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds that are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for a particular purpose. The aim and use of each restricted fund is set out in the notes to the financial statements.

#### **Cash flow statement**

The Trustees have taken advantage of the exemption in Financial Reporting Standard No. 1 (revised) from including a cash flow statement in the financial statements on the grounds that the charity is small.

#### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property	- 2% straight line
Equipment	- 15% reducing balance
Fixtures & Fittings	- 10% straight line
Motor Vehicles	- 25% reducing balance
Computers	- 33% straight line

All expenditure on acquisition or installation of fixed assets and all receipts of fixed assets by way of a gift have been capitalised and included within the balance sheet.

#### **Grants**

Grants in respect of capital expenditure are capitalised and amortised over the life of the asset to which they relate. Other grants are accounted for on an accruals basis.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST MARCH 2008

#### 1. ACCOUNTING POLICIES *(continued)*

##### **Incoming resources**

All incoming resources are included in the statement of financial activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

##### **Resources expended**

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category.

Costs of generating funds comprise the costs associated with attracting voluntary income and the costs of trading for fundraising purposes.

Charitable expenditure comprises costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be directly allocated to such activities and costs of an indirect nature necessary to support them.

Governance costs are those incurred in connection with meeting the constitutional and statutory requirements of the charity and include audit fees.

All costs have been allocated between expenditure categories in proportion to the usage that the Trustees deem appropriate for that particular charitable activity.

Grants paid to other charities are made at the discretion of the trustees.

##### **Financial Instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### 2. VOLUNTARY INCOME

	<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2008</b>	Total Funds 2007
	£	£	£	£
Donations and gifts	6,043	6,820	12,863	13,884
Legacies	—	—	—	7,500
	<u>6,043</u>	<u>6,820</u>	<u>12,863</u>	<u>21,384</u>

#### 3. INVESTMENT INCOME

	<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2008</b>	Total Funds 2007
	£	£	£	£
Bank interest receivable	8,404	8,687	17,091	10,831
	<u>8,404</u>	<u>8,687</u>	<u>17,091</u>	<u>10,831</u>

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**4. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES**

	Unrestricted Funds	Restricted Funds	Total Funds 2008	Total Funds 2007
	£	£	£	£
<b>Grants Receivable</b>				
North Cumbria Health Authority	2,000	3,000	5,000	9,000
Care Package	-	178,130	178,130	139,834
Cumbria County Council	209,129	86,345	295,474	290,387
Learning Skills Council	-	-	-	10,572
Access to Work	1,826	10,003	11,829	14,247
Sundry grants receivable	5,000	4,996	9,996	14,117
Big Lottery Fund	-	78,375	78,375	10,000
Hugh Fraser Foundation	-	-	-	3,000
University for Industry	-	-	-	6,250
Copeland Borough Council	-	-	-	10,000
UK Online Centres	-	14,347	14,347	31,035
Kingmoor Park Charitable Trust	-	-	-	10,000
Cumbria Community Foundation	-	19,443	19,443	16,771
Interpreting Grants	-	-	-	1,000
Abbey National Trust	-	1,750	1,750	-
Friends of Kendal Deaf Centre	-	39,048	39,048	-
<b>Other charitable activities</b>				
Fees	12,415	156,884	169,299	142,593
	<u>230,370</u>	<u>592,321</u>	<u>822,691</u>	<u>708,806</u>

**5. COSTS OF GENERATING VOLUNTARY INCOME**

	Unrestricted Funds	Restricted Funds	Total Funds 2008	Total Funds 2007
	£	£	£	£
<b>Support costs allocated to activities:</b>				
Staff costs	5,333	5,489	10,822	10,257
Other fundraising costs	81	84	165	878
	<u>5,414</u>	<u>5,573</u>	<u>10,987</u>	<u>11,135</u>

**6. COSTS OF CHARITABLE ACTIVITIES BY FUND TYPE**

	Unrestricted Funds	Restricted Funds	Total Funds 2008	Total Funds 2007
	£	£	£	£
Statutory Services	139,763	231,761	371,524	361,518
Community services	2,369	129,119	131,488	45,087
Training Services	1,480	112,785	114,265	85,362
Support costs	91,179	123,792	214,971	213,490
	<u>234,791</u>	<u>597,457</u>	<u>832,248</u>	<u>705,457</u>

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**7. COSTS OF CHARITABLE ACTIVITIES BY ACTIVITY TYPE**

	Activities undertaken directly £	Support costs £	Total Funds 2008 £	Total Funds 2007 £
Statutory Services	371,524	136,487	508,011	501,481
Community services	131,488	33,906	165,394	85,998
Training Services	114,265	44,578	158,843	117,978
	<u>617,277</u>	<u>214,971</u>	<u>832,248</u>	<u>705,457</u>

  

	Statutory Services £	Community Services £	Training Services £	2008 Total £	2007 Total £
<b>Costs directly allocated to activities:</b>					
Wages & salaries	325,404	98,356	83,676	507,436	368,033
Light & heat	538	95	126	759	513
Repairs & maintenance	573	443	135	1,151	1,241
Insurance	679	120	160	959	906
Depreciation	11,471	–	–	11,471	17,458
Travel costs	17,299	15,758	4,762	37,819	35,701
Other direct costs	15,560	16,716	25,406	57,682	68,115
	<u>371,524</u>	<u>131,488</u>	<u>114,265</u>	<u>617,277</u>	<u>491,967</u>
<b>Support costs allocated to activities:</b>					
Wages & Salaries	102,269	26,836	28,284	157,389	160,903
Light & heat	4,839	853	1,140	6,832	3,779
Repairs & maintenance	861	152	203	1,216	1,858
Insurance	6,115	1,078	1,440	8,633	10,044
Travel	1,294	325	7,811	9,430	6,879
Other support costs	8,424	2,141	1,978	12,543	6,191
Loss/(profit) on disposal of fixed assets	–	–	–	–	9,798
Other direct expenditure	12,685	2,521	3,722	18,928	14,038
	<u>136,487</u>	<u>33,906</u>	<u>44,578</u>	<u>214,971</u>	<u>213,490</u>
	<u>508,011</u>	<u>165,394</u>	<u>158,843</u>	<u>832,248</u>	<u>705,457</u>

**8. GOVERNANCE COSTS**

	Unrestricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Audit fees	<u>6,045</u>	<u>6,045</u>	<u>5,843</u>

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
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**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**9. NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR**

This is stated after charging:

	<b>2008</b>	2007
	£	£
Depreciation	<b>11,471</b>	17,458
Loss/(profit) on disposal of fixed assets	-	9,798
Auditors' remuneration:		
- audit of the financial statements	<b><u>6,045</u></b>	<u>5,843</u>

**10. STAFF COSTS AND EMOLUMENTS**

**Total staff costs were as follows:**

	<b>2008</b>	2007
	£	£
Wages and salaries	<b>640,296</b>	512,965
Social security costs	<b><u>35,351</u></b>	<u>26,228</u>
	<b><u>675,647</u></b>	<u>539,193</u>

**Particulars of employees:**

The average number of employees during the year, calculated on the basis of full-time equivalents, was as follows:

	<b>2008</b>	2007
	No	No
Number of staff - General activities	<b><u>48</u></b>	<u>42</u>

No trustees were entitled to or received any remuneration during the year (2007 - same). Five trustees' was reimbursed expenses totalling £288 (2007 - no trustee expenses).

No employees received emoluments of £60,000 or more during the year (2007 - same)

The Association participates in the Local Government Defined Benefit Pension Scheme. The employers contributions may be affected by a surplus or deficit, however, CDA are unable to identify its share of the underlying assets and liabilities in the scheme on a consistent and reliable basis due to the costs of obtaining the information from Local Authority actuaries.

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
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**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**11. TANGIBLE FIXED ASSETS**

	Freehold property £	Equipment at branches £	Fixtures & Fittings £	Total £
<b>COST</b>				
At 1 April 2007	287,856	90,021	30,247	408,124
Additions	39,048	12,489	60	51,597
Disposals	—	—	—	—
<b>At 31 March 2008</b>	<b>326,904</b>	<b>102,510</b>	<b>30,307</b>	<b>459,721</b>
<b>DEPRECIATION</b>				
At 1 April 2007	29,905	83,725	30,200	143,830
Charge for the year	5,457	5,961	53	11,471
On disposals	—	—	—	—
<b>At 31 March 2008</b>	<b>35,362</b>	<b>89,686</b>	<b>30,253</b>	<b>155,301</b>
<b>NET BOOK VALUE</b>				
<b>At 31 March 2008</b>	<b>291,542</b>	<b>12,824</b>	<b>54</b>	<b>304,420</b>
At 31 March 2007	257,951	6,296	47	264,294

**12. DEBTORS**

	2008 £	2007 £
Other debtors	56,403	100,950
Prepayments	5,595	5,619
	<b>61,998</b>	<b>106,569</b>

**13. CREDITORS: Amounts falling due within one year**

	2008 £	2007 £
Due to Cumbria County Council	341,880	193,668
Accruals	27,151	16,349
	<b>369,031</b>	<b>210,017</b>

**14. DESIGNATED FUNDS**

	Balance at 1 April 2007 £	Movement in resources: Utilised/ Released £	Balance at 31 March 2008 £
Lankelly Project	7,231	(7,231)	-
Capital fund - Office Equipment	155	(155)	-
	<b>7,386</b>	<b>(7,386)</b>	<b>-</b>

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2008

### 15. RESTRICTED FUNDS

	Balance at 1 Apr 2007 <i>(as restated)</i> £	Incoming resources £	Outgoing resources £	Transfers £	Balance at 31 Mar 2008 £
Kendal Extension Children & Young People Services	37,363	39,048	(2,177)	–	74,234
Deaf Awareness Care Package	2,689	13,735	(30,056)	13,632	–
Sign Language Instruction	47,269	182,062	(206,782)	–	22,549
Organisational Structure	–	20,622	(31,936)	11,314	–
UK CoD Project	309	–	–	–	309
Barrow Development	344	–	–	–	344
Carlisle Development	7,725	–	(141)	–	7,584
Learning Centres	8,172	–	(521)	–	7,651
Interpreting	10,511	95,372	(83,632)	–	22,251
Technical Equipment	1,000	122,448	(116,774)	–	6,674
DeafVision Launch	23,343	81,638	(77,876)	–	27,105
Net:gain	–	5,740	(858)	–	4,882
Communication Skills For Families	–	10,721	(6,084)	–	4,637
Mental Health	–	10,928	(13,926)	2,998	–
	–	2,037	(664)	–	1,373
	<u>159,288</u>	<u>607,828</u>	<u>(603,030)</u>	<u>27,944</u>	<u>192,030</u>

Kendal Centre Development (Kendal extension) - thanks to the fund raising efforts of the Friends of Kendal Deaf Centre it has been possible to put together a programme of work for developing our Kendal Centre. Phase 1 of the work took place in 2004 and resulted in the whole of the ground floor becoming fully accessible. Phase 2, which involved demolishing the existing kitchen, relocating it in the ground floor office space, and erecting a large conservatory to the rear of the building took place during 2007/2008.

Children's Development (Children & Young People Services) - this service, now extended to cover the whole county and beyond, aims to support families and focuses on networking opportunities for children and siblings to meet up and share activities. The service is based on extensive consultation in order to identify the needs and aspirations of families and respond to these in partnership with other key agencies. Funding in 2007/2008 was provided by Cumbria Community Foundation [Cumberland Educational Foundation], Kingmoor Park Charitable Trust and the Co-operative Foundation.

Deaf Awareness [Including UK CoD Project] - this service involves us delivering Deaf Awareness training sessions and workshops to a variety of groups, businesses, individuals, statutory agencies and voluntary organisations. In previous years funding came from the Lankelly Foundation and then Lloyds TSB Foundation. Nowadays it is partly funded by fee income with the remainder coming from our general fundraising efforts.

# CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION) COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2008

### 15. RESTRICTED INCOME FUNDS *(continued)*

Care Packages - this service exists to enable people to achieve maximum independence within the community for as long as possible. We provide a domiciliary care service geared to respond to the needs of service users and their families. This may be for one or two hours per week or it may be full 24 hour support every day. Ten clients were supported during the year, funded by Cumbria County Council, Cumbria Supporting People, Independent Living Funds and Direct Payments.

Sign Language Classes [Sign Language Instruction] – working in partnership with Carlisle College and Cumbria County Council Adult Education, our qualified tutors provide a range of both exam and non-accredited classes. These include British Sign Language at Levels 1 and 2, as well as Introduction to Sign Language non-exam classes.

Organisational Structure – this is a fund setup to provide equipment that will improve the infrastructure of CDA

UKCoD Project – British Sign Language has been recognised by the Government as an official language. With this recognition came funding to make people aware of BSL and we did this via money received from UKCoD.

Barrow Development - a grant has been made by the Northern Rock Foundation for the purpose of roof repairs at the Barrow Centre.

Carlisle Development - a programme of work, designed to improve the accessibility and meet health and safety requirements, has taken place at our Carlisle Centre.

Learning Centres - significant funding from the Big Lottery, together with continuing support from Ufi [the organisation responsible for UK Online centres], has given our Learning Centres a degree of stability. Each of our Centres now has a Learning Centre based within. The focus remains on delivering ‘first time online’ training to those with little or no confidence in using IT equipment or being in a more formal learning environment.

Interpreting/CSU - our Communication Support Unit provides an extensive interpreting service in a wide variety of settings. The bulk of the funding for this service comes from fees received.

Technical Equipment - this service aims to promote independent living within the home to prevent isolation by offering an assessment, advice and equipment loan service. During 2007/2008 over 350 referrals were received. Funding comes from Cumbria County Council Adult Social Care and Cumbria Primary Care Trust..

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
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**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**15. RESTRICTED INCOME FUNDS** *(continued)*

**DeafVision Launch** – is a project in relation to costs of rebanding as **DeafVision**.

**Net:gain** – is a social enterprise activity that we deliver throughout Cumbria.

**Communication Skills For Families** – the CSFF service promotes meaningful communication between young deaf people and their families. In 2007/08 this service was funded in part by Cumbria County Council Children’s Services and the Sir John Fisher Foundation.

**Mental Health** – during 2007/2008 we received funding from Cumbria Partnership NHS Trust. Some of this supported the work of our Information Officer and our Deaf Awareness service. The remainder helped to fund a Deafness/Mental Health conference and some research.

**CUMBRIA DEAF ASSOCIATION (WORKING AS DEAF VISION)  
COMPANY LIMITED BY GUARANTEE**

**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31ST MARCH 2008**

**16. ANALYSIS OF NET ASSETS BETWEEN FUNDS**

	<b>Tangible fixed assets</b>	<b>Other net assets</b>	<b>Total</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Kendal Extension	140,557	(66,323)	74,234
Children & Young People Services	–	12,437	12,437
Care Package	–	22,549	22,549
Organisational Structure	–	309	309
UK CoD Project	–	344	344
Barrow Development	6,476	1,108	7,584
Carlisle Development	8,238	(587)	7,651
Learning Centres	1,559	20,692	22,251
Interpreting	–	6,674	6,674
Technical Equipment	–	27,105	27,105
DeafVision Launch	–	4,882	4,882
Net:gain	–	4,637	4,637
Mental Health	–	1,373	1,373
	<u>156,830</u>	<u>35,200</u>	<u>192,030</u>
Designated & Unrestricted funds	147,590	132,810	280,400
	<u>304,420</u>	<u>168,010</u>	<u>472,430</u>

**17. TRANSFER BETWEEN FUNDS**

The transfer between funds represents the reallocation of income and expenditure from unrestricted reserves to restricted reserves in order to fund any restricted overspend in the financial year.

**18. COMPANY LIMITED BY GUARANTEE**

The company is limited by guarantee. Every member has undertaken to contribute to the assets of the company in the event of the same being wound up while they are a member, or within one year after they cease to be a member, or if the company has debts and liabilities which it cannot meet out of its assets. In the event of the company being wound up, the liability in respect of the guarantee is limited to one pound per member.

**19. RESTATEMENT OF COMPARATIVES**

The comparative figures have been restated in respect of the allocation of costs from unrestricted funds to restricted funds, where the classification had been incorrectly attributed. This has resulted in a reduction to restricted funds brought forward and an increase in unrestricted funds brought forward.